

BUILD A STRONGER, MORE EFFECTIVE MANAGEMENT TEAM

Today's challenging workplace requires every manager to have the leadership skills needed to motivate teams, improve performance, and solve the challenges of a changing business environment. Executive Forum's unique Leadership Lab provides a set of powerful tools for your most critical employees, whether they need to develop the behaviors necessary to operate effectively at a new management level or simply to hone existing skills.

In contrast to many seminars that focus on general presentations, our application-based, highly interactive program addresses the needs of your organization with a series of five specific sessions. Managers are encouraged to bring real-life challenges to class and test their approaches with other participants. Take advantage of our Leadership Lab and enhance your organization's performance with more resilient and effective leaders.

LEADERSHIP SKILLS FOR TODAY AND TOMORROW

Leadership Lab is held over a period of five days, one day each week, to allow participants to take lessons learned back to their organizations, use them in a real world setting, and receive tangible feedback.

DAY 1: MAKING THE TRANSITION TO LEADERSHIP

- Building Leadership Credibility • Accelerating the Leadership Cycle
- Integrating Your Experience • Results & Action Planning

DAY 2: COMMUNICATING FOR RESULTS

- Communication Filters & Power Listening • Implications for Communicating
- Acknowledging & Questioning • Pre-meeting Planning • Communication Styles

DAY 3: COACHING FOR PERFORMANCE

- Giving and Receiving Feedback • Establishing Expectations • Delegating • Maintaining Direction

DAY 4: EFFECTIVE PROBLEM SOLVING

- Understanding Conflict • Approaches and Tools • Performance Problem Solving
- Acknowledging and Rewarding • Conflict Management Assessment

DAY 5: LEADING CHANGE

- Why Changes Fail — A Framework for Change • Creating a Need for Change
- Developing an Inclusive Plan • Managing the Transition

STRONG FACILITATION DELIVERS OUTSTANDING RESULTS

Dave Jennings, Ph.D., is President of Business Acumen, Inc., a leadership development consulting firm specializing in change resiliency, leadership and communications. An expert on leadership and leading change, Dave is the co-designer of the leading change process used globally by Microsoft, and has worked with Deloitte & Touche, DuPont, Honda, Intel, Mobil, and many others.

Dave is currently facilitating the Senior Leadership Development Program for Microsoft and was the #1 rated speaker at the 2010 Microsoft Leadership Excellence Conference. He has managed all aspects

of management development and provided consulting expertise on internal re-organizations and leadership effectiveness.

In Leadership Lab sessions, Dave works with participants to maximize their business, professional, and personal achievements. Previous participants in our practical, results-oriented Leadership Lab programs report they have saved millions of dollars for their organizations, improved team performance, and enjoy increased confidence and satisfaction.



SCHEDULE AND PRICING

| TIME & LOCATION | PORTLAND SESSIONS | PARTICIPANT PRICING |
|--|--|---|
| 8:30AM - 4PM — Lunch provided 5300 Meadows Road First Floor Oaks Room Lake Oswego, OR 97035 | Fall: Oct. 1, 8, 15, 22, 29, 2010 Winter: Feb. 4, 11, 18, 25, Mar. 4, 2011 Spring: May 6, 13, 20, 27, June 3, 2011 Fall: Oct. 7, 14, 21, 28, Nov. 4, 2011 | 6 or more \$2,095 3 to 5 \$2,250 1 to 2 \$2,495 |

Session dates, times and facilitators may change without prior notice.

